## **JOBS WANTED as of August 31**

NEW! Posted here are the names of commercial insurance people who have told us they are AVAILABLE. As a supportive service to our colleagues in the industry during these turbulent times, we now post brief bios and contact information from Commercial Property & Casualty insurance professionals who are seeking employment. This contributed data is unchecked by Advisen. No firm names appear in any way. Want to be on this list? Enter your submission via <a href="http://corner.advisen.com">http://corner.advisen.com</a> and select People and choose Jobs Wanted.

Note that a listing here does not imply an endorsement by Advisen in any way. Rather, our intent is to make sure that we capitalize on the distribution power of Front Page News (FPN), the utility of the Advisen Corner, and our ability to reach over 100,000 insurance professionals each day so as to assist in their job search. Given the way talent moves in the insurance industry, we offer this list as a public service, at no charge, and viewable by all FPN recipients. You can also view the latest edition of Jobs Wanted via <a href="http://corner.advisen.com">http://corner.advisen.com</a>, then select People and choose Jobs Wanted.

## **JOBS WANTED GUIDELINES**

All phone numbers listed are personal cell or home numbers.

All e-mail addresses are personal.

No company names appear in any way.

All material received by day 21 of the month will be considered by our editors for the next edition of Jobs Wanted.

Our editors reserve the right to edit all submitted material.

Submissions must be seeking Commercial P&C positions only.

Submissions should contain no more than 120 words.

Enter your submission via <a href="http://corner.advisen.com">http://corner.advisen.com</a>, select People and choose Jobs Wanted.

#### **FEEDBACK**

In the first edition of Jobs Wanted, 13 people contributed a bio/blurb to announce their availability. One wrote, "I received two calls Monday on possible opportunities, so it sounds like it's working - awesome!" Another wrote, "Just thought you'd want to know that I got my first hit from your site. I got a note from XYZ Re saying they had seen the posting on Advisen and invited me to contact them. Thanks very much."

# **COMMERCIAL P&C JOBS WANTED**

This August 2009 edition of Jobs Wanted is Volume 3. To read previous volumes, visit <a href="http://corner.advisen.com">http://corner.advisen.com</a> and select People and then choose Jobs Wanted.

**Michael deBorde** wrote: "I have been in the insurance industry for 20 years on both the carrier side and broker side handling all lines and saftey/loss control. I would like to be an Account Manager helping to service accounts or get back into claims management. I would like to stay in this area if possible." Reach Michael in South Carolina at 864.906.1690 or <a href="mailto:fourdebordes@charter.net">fourdebordes@charter.net</a>

Chris Blair wrote: "I am looking for a position where I can best utilize my experience motivating and helping clients with Loss Control, Risk Management and WC issues. I have worked with consultants and brokers in the past, but I am also open to new avenues. Positions in Central Florida are preferred." Contact Chris at 678.517.7776 or <a href="mailto:cm">cmblair8888@gmail.com</a>

Chris Charboneau wrote: "I have been in safety for the past ten years, most recently in Loss Control with two very large insurance carriers. I worked previously with a major airline in safety and risk management. I am in the Atlanta area and seeking employment with an insurance broker or another insurance carrier. I am GREAT with customers. I am dedicated, motivated, and energetic." Reach Chris in Atlanta at 678.873.0150 or <a href="majority">cjcharboneau@yahoo.com</a>

Robert Crowell is an "accomplished senior executive with a diverse background in insurance, structured finance and corporate finance. Proven expertise in risk and full P&L management, strategic planning, financial modeling, new business development and capital markets. Strong leadership record as Member of the Board of Directors, Chairman of Enterprise Risk Management Committee and member of the Executive Leadership Team. Passionate builder of high performance teams with focus on implementing high impact business initiatives. Outstanding leadership reputation built on integrity, trust and relationships. Looking for an opportunity to join an executive team that is looking for the key player to help them get to the next level." Contact Robert at 908.337.8811 or crowell869@yahoo.com

**Bernard P. Holicky**, MBA is accomplished at successful start-ups, business expansion and new product development. He offers a well-rounded background with brokers, carriers and captives and he will develop and execute strategic and marketing plans. If you have a need in Chicago for a seasoned insurance professional who works collaboratively with ideas to create results, contact Bernie at 312.543.8742 or <a href="mailto:bpholicky@yahoo.com">bpholicky@yahoo.com</a>

**Jason McConnell** has 15 years of experience owning businesses. He discovered insurance in 2001 and excels in Consulting and Business

Development. He does not mind travel. Reach Jason at 812.385.6125 or <a href="mailto:jasonpmcconnell@gmail.com">jasonpmcconnell@gmail.com</a>

**Lindsay Momyer** is a Pricing Analyst in Hartford, CT in personal and commercial lines. She has a degree in Risk Management and Insurance and is pursuing a CPCU. Through her education and work experience, she has gained a foundation of product knowledge and pricing concepts. She is looking to leverage those skills in a commercial insurance position in South Florida area. Contact Lindsay at 954.294.6130 or <a href="mailto:limbayer@yahoo.com">lmomyer@yahoo.com</a>

Ronald Gift Mullins has more than 30 years communications experience, specializing in insurance/reinsurance. He is a careful researcher; an accurate reporter; spirited writer, skilful editor and proofreader, and dead-set on delivering copy on time. He is ready to be a free-lance editor of a publication for a re/insurance companynewsletters or magazines in print or on an Intranet or Web Site. "Insurance can be boring, but mainly it is the presentation of the subject that makes it boring," says Ronn. "My personal style of writing and editing makes reading the content interesting and enlightening." Contact Ronn in New York at 212.838.5295 or ronngm@aol.com

**Sheryl Walker** spent the previous two years as a Risk Manager for a large publishing company with multiple offices across the US. Her principal responsibility was the administration of the corporation's property and casualty risk management program. "I administered all of the insurance, safety, loss prevention, and environmental compliance, and claims programs across all business units and affiliated companies. I enjoyed my job and would like to continue in the same capacity. I do have background on the commercial broker/account management side as well. Service has always been the main focus of my career which spans ten years in the commercial P&C field. I would be open to a transition into underwriting as well." Reach Sheryl at 407.862.9016 or <a href="mailto:bealygirl@yahoo.com">bealygirl@yahoo.com</a>

**Mark Wooden**, is seeking employment as a Risk Manager, Director or Senior Claims professional in mass tort claims (pollution, asbestos, Construction Defect, etc.). He has primary, excess and reinsurance experience. Contact Mark in New Jersey at 609.214.3103 or <a href="mark.h.woodenjd@gmail.com">mark.h.woodenjd@gmail.com</a>

#### **EDITOR'S NOTE**

As stated above, this Job Wanted list is a new endeavor from Advisen. Given that Advisen's clients are Risk Managers, Brokers, Underwriters, Lawyers and other Insurance Professionals, we "see & hear" quite a bit in the marketplace. This Jobs Wanted list is an

attempt by us to simply offer some H-E-L-P. We recognize that this medium will not be appropriate for all, but helping one is better than helping none. We also know that forging new paths in an industry that cannot always be labeled as innovative is difficult on multiple fronts. Accordingly, we invite your comments and suggestions regarding this newest column from Advisen. Contact us at <a href="mailto:editors@advisen.com">editors@advisen.com</a>

All material above has been furnished by the listees. Advisen does not verify any information posted here by any listee.

## **ADVISEN'S JOB POSTINGS**

Who's hiring in this market? Looking for a commingled list of insurance positions from top insurance search firms? Are you hiring commercial insurance professionals and want to reach our FPN audience of 100,000? How much do new Underwriters or Claims Analysts make? Advisen posts a new Job Posting column every two weeks. To submit or view Job Postings archived on Advisen, go to <a href="http://corner.advisen.com">http://corner.advisen.com</a>, select People and choose Job Postings.

#### PROMOTE YOUR NEW INSURANCE PRODUCTS

Do you have a new program or a new policy? Send a note about your new products and services to <a href="mailto:editors@advisen.com">editors@advisen.com</a> with NPA in the subject line and we'll include that item in our next New Products Announcements. Advisen's NPA column is distributed like this People on the Move column via our Front Page News e-mail to 100,000 commercial insurance professionals.

### REDUCE YOUR WORKERS' COMP COSTS

Many employers believe that Workers Comp is simply a cost of doing business, rather than a controllable cost. However, there are many ways a company can control and reduce workers compensation costs. Advisen's new line of workers compensation cost containment products includes Workers Comp Kit, an online tool kit with best practice assessment, scoring and recommendations for improvement; data benchmarking; and knowledge modules including over 60 forms, documents and checklists. Visit <a href="http://corner.advisen.com">http://corner.advisen.com</a> (no www) to learn more about our Post-Loss Injury Management & Cost Containment Tools as well as Advisen's ala carte offerings.