

Our New Products Announcements (NPA) contains descriptions of new commercial insurance product offerings, acquisitions, and services. NPA content is global. This edition of NPA contains details on offerings from Advisen, Aon Benfield, Becki Shafer, Bollinger, Gray-Stone, The Hartford, Ironshore, LA Xcess, Lockton, Marsh and Munich Re, Marsh, Navigators, NRG & Willis, OneBeacon, Philadelphia Insurance & PRIMA Solutions, Richards Robinson & Sheppard, RIMS, Swett & Crawford, Synergy Professional Associates, Torus, Valiant, Wyvern International, and Zurich. Send material to editors@advisen.com and note that the next NPA deadline is day 28 of the month.

NPAs

Advisen Webinar: Q3 Securities Litigation and D&O Limits Discussion

This free one hour webinar will be held on Friday, October 16 @ 11am EDT.

Our panelists are D&O Diary's **Kevin LaCroix**, Arthur J. Gallagher's **Phil Norton** and Zurich's **Paul Schiavone** as well as Advisen's **Dave Bradford**.

Register using this link:

<https://www1.gotomeeting.com/register/843719489>

Overview: In addition to reviewing the main topics and trends of Securities Litigation during the third quarter, our panelists will engage in a discussion about appropriate D&O limits.

Advisen Webinar: State of the Market

This free one hour webinar will be held on Thursday, October 22 @ 11am EDT.

Our panelists include Marsh's **Brian Elowe**, Advisen's **Dave Bradford** and **Jim Blinn**.

Register using this link:

<https://www1.gotomeeting.com/register/715733816>

Overview: The insurance marketplace continues its downward progression of pricing. As year end approaches, this Webinar panel will discuss the market, upcoming renewal trends for the end of the year, and we will also debate how market participants should budget & plan for next year. How will the continuing economic softness drive down premiums and perpetuate heated price competition? This one hour webinar will also address pricing trends by line of business including a 2010 forecast.

Advisen: Free FPN Upgrade for Risk Management Students

If you are a student in an undergraduate or graduate program, Advisen offers you a free upgrade to our Professional edition of Front Page News. To qualify, register for Front Page News listing your ".edu" e-mail address and indicate that you are a student. We will upgrade you to the Professional edition of FPN that allows you to read the full text of each story. Register for your free copy of the Professional edition of FPN via Advisen's CornerStore. Go to <http://corner.advisen.com> and select Front Page News (FPN). Complete the request form for Digest and we'll automatically upgrade you to FPN's Professional edition at no charge. Note that this offer is only available to students with an ".edu" e-mail address.

Aon Benfield FAConnect Brings Facultative Reinsurance Placements to Clients' Desktops:

The new web portal, FAConnectSM, allows Fac clients to submit risk placements via individual risk screens or via multiple risk upload. Within five minutes of logging on, the client can obtain a quote and then bind their unique placement(s) through a choice of markets dealing with small to medium value facultative transactions. The technology reduces the need for manual processing and ensures that Fac clients benefit from easy access, choice, and flexibility, as well as a reduction in execution risk. Using a best practice approach to global facility management, FAConnect includes standardized master slip templates, endorsement templates and bordereaux. FAConnect will be launched in January 2010 with client demonstrations beginning in Q4 2009. Contact David Bogg at +44.207.522.4016 or david.bogg@aonbenfield.com

Aon Benfield Finalizes Facultative Capital Markets Transaction:

The groundbreaking two and a half year program, Fac Pool Re, will transfer large complex global property and catastrophe facultative risk from its clients' portfolios into the capital markets. Pooling risk in this way allows Aon Benfield clients to access individual account facultative capacity that may have been unavailable on a standalone basis. The contracts have been transferred into the capital markets in conjunction with Execution Limited. Hannover Re has allocated approximately US\$5m to the transaction, and in addition will assume any losses that exceed the US\$60m capacity of the program. Contact David Bogg at +44.207.522.4016 or david.bogg@aonbenfield.com

Becki Shafer's Workers Comp Kit Reduces Your Workers Comp Costs:

Many employers believe that Workers Comp is simply a cost of doing business, rather than a controllable cost. However, there are many ways a company can control and reduce workers compensation costs. Advisen's new line of workers compensation cost containment products from Becki Shafer includes Workers Comp Kit, an online tool kit with best practice assessment, scoring and recommendations for

improvement; data benchmarking; and knowledge modules including over 60 forms, documents and checklists. Visit <http://corner.advisen.com> (no www) to learn more about our Post-Loss Injury Management & Cost Containment Tools as well as Advisen's ala carte offerings.

Bollinger Enters Partnership with National Equipment

Register: Bollinger's new partnership with the National Equipment Register (NER) helps construction clients address the growing problem of equipment theft by giving them the ability to register their equipment on NER's HELPtech database. NER's national database assists police departments in their efforts to find and identify stolen equipment by providing complete equipment descriptions and serial numbers on their secure web site. Warning decals are also provided to registrants in an effort to deter thieves. Contact Deb Meslar at 800.350.8005 or deb.meslar@bollingerinsurance.com

Gray-Stone & Company Adds New Accountants E&O Coverage:

Specifically targeted for small and mid-sized local and regional accounting firms, this insurance provides comprehensive coverage at a competitive price. Two of the outstanding features of this product are first dollar defense and multi-year policy options. The carrier, Carolina Casualty Insurance Company, and Gray-Stone have a long-standing relationship. Contact Kathy Meadows at 805.557.1431 or kmeadows@gray-stone.com

The Hartford Offers Employed Lawyers Liability Coverage: The Hartford introduced comprehensive coverage for in-house counsel launched in 37 states. In-house attorneys are relied upon to provide sound legal advice to their employer. Erroneous advice in any of the following areas can result in significant defense costs and settlement payments: employment practices; contract drafting; pro-bono; mergers or acquisitions; securities issuance; and moonlighting. The Hartford Employed Lawyers Choice Liability Policy was developed to provide comprehensive coverage to in-house counsel. Target Markets are: Firms with under \$350,000,000 in revenues; Public or Privately Held Companies; For Profit or Non-Profit Companies. Minimum Retention: \$5,000, Maximum Limit: \$5,000,000. Coverage Highlights includes: Claim definition includes failure to comply with Sarbanes-Oxley section 307; Insuring Agreement A coverage is non-rescindable; Defense costs for claims brought by the Named Entity; Coverage for disciplinary proceedings; Primary and excess limits available; If elected, coverage for Securities Violations, Pro Bono & Moonlighting services; Punitive damages covered where insurable; Wrongful Act includes Personal Injury; and Zero retention for non-indemnifiable claims. Contact Will Demers at 860.520.2259 or

william.demers@thehartford.com or Nicole Marek at 860.520.2297 or nicole.marek@thehartford.com

IronHealth® Expands to Offer New Professional Liability Insurance Program Through CRC Partnership: IronHealth in cooperation with CRC-PRO will provide professional liability insurance for this distinct healthcare sector that provides specialized medical services beyond those of the traditional hospital, managed care or long-term care institution. Miscellaneous facilities are defined as independent, patient-driven medical practice/treatment facilities that can include but are not limited to medical clinics, surgery centers, women's health centers, home health agencies, dialysis and imaging centers, as well as rehabilitation facilities. IronHealth's insurance for smaller MHF risks (i.e., premiums less than \$150,000) will be underwritten by CRC and produced exclusively through CRC's nationwide network of brokers, recognized for managing varied, specialty healthcare accounts. Larger MHF risks will be underwritten directly by IronHealth. Contact Matthew Dolan at 860.408.7808 or matt.dolan@ironshore.com

Ironshore Adds Energy Casualty Business to Dedicated Global Energy Unit: Ironshore will underwrite comprehensive casualty coverages on commercial risks across virtually all classes within the Energy Sector to complement its existing Global Energy Property division. Ironshore can now offer Energy Casualty and Property coverages to the Energy Industry for diverse commercial clients worldwide through its insurance platforms in the U.S., London and Bermuda. Ironshore will provide up to \$10 million in capacity targeted to lead umbrella and excess layers. The Energy Casualty business will underwrite all traditional energy classes of business, including but not limited to, Oil and Gas, Power Generation, and Utilities. Contact Susan Kostro, Vice President – Casualty at 617.391.6546 or susan.kostro@ironshore.com

Ironshore Casualty Increases Capacity to \$25 Million: Ironshore's Specialty Casualty unit will now provide up to \$25 million in capacity targeted to lead umbrella and excess layers. Ironshore Specialty Casualty will expand its underwriting of commercial risks across virtually all classes including Energy, Transportation, Manufacturing and Retail sectors. Ironshore Specialty Casualty offers coverages to diverse commercial clients underwritten on an occurrence, integrated-occurrence or claims-made basis. Coverages are available through its wholesale and retail broker distribution channels. The Company is also expanding its geographic footprint in the U.S. with Ironshore Specialty Casualty resources added in San Francisco, Chicago, Dallas, Houston and New Orleans in recent

months. Contact Tim McAuliffe, President of Ironshore Specialty Casualty at 646.826.6754 or tim.mcauliffe@ironshore.com

L.A. Xcess to the Rescue with Celebrity Red Carpet Program:

The Celebrity Red Carpet Program is designed for those who manage the day to day fiduciary responsibility for their celebrity clients. Up until this program became available, those managers have had limited or little protection against loss by their clients during media and red carpet events. The new, exclusive program extends protection to the business managers, attorneys or accountants for property in the temporary possession of their celebrity clients. Property is described as: jewelry, (costume or precious), furs, footwear, clothing and accessories, handbags designed to carry small personal articles, fine art and musical instruments. Coverage is further extended to include loss while in possession of the loan designee' spouse, domestic partner or professional security personnel. Coverage is automatic and temporary while the property is in their clients' possession. The program is available nationally. Contact Richard Rutkin at 818.623.5411 or rrutkin@laccess.com

Lockton Opens New Office in Rio de Janeiro: The new Lockton in Rio de Janeiro, Brazil is for commercial and reinsurance clients. The new office expands Lockton's energy and reinsurance capabilities in South America. Lockton International CEO Julian James says the Company is focusing its deep insurance and reinsurance expertise to the country's thriving oil market since Rio has become Brazil's largest petroleum hub. Lockton is now positioned in Rio de Janeiro and Sao Paulo, Brazil's two largest states in population and gross domestic product. Lockton has recruited a four-person team to operate the Rio office. The Board of Trade approved the new Lockton operation August 12. The office is located at Street Assembleia, Number 10, Suite 3.603, downtown Rio de Janeiro, telephone +55.212.221.2718. Contact Chris Don at +44.207.933.2634 or christopher.don@uk.lockton.com

Lockton Team to Track Changes on Health Reform Advisory

Practice: Lockton Companies is offering insights on the impact of health reform through its newly formed Lockton Health Reform Advisory Practice. Its new team provides employers with information, advice, and practical approaches as they respond to health reform legislation and understand impact on their employees and businesses. Lockton's emerging Health Reform Advisory Practice areas include: compliance services, health risk management, HR integration strategies, technology solutions, actuarial services, and communications consulting. The practice tracks key issues in the health reform debate through weekly updates to clients available at

www.lockton.com. Contact Mike Brewer at 816.960.9153 or mbrewer@lockton.com

Marsh and Munich Re Team Up to Offer NexPower for Solar Panel Manufacturers in Asia: Taiwanese solar manufacturer NexPower, a client of Marsh Taiwan, is the first company to purchase this innovative solution. This unique insurance product, underwritten by Munich Re's unit MARP, covers the warranties given by NexPower against the risk of performance deterioration in photovoltaic modules for a period of 25 years. The warranty guarantees that the modules will perform to at least 90 per cent capacity in the first ten years and to at least 80 per cent in the remaining 15 years. Contact Jason Groves at 0207.357.1455 or jason.groves@marsh.com

Marsh Expands Relationship with Greenroad to Offer Risk Services to All Fleet Clients: Marsh and GreenRoad are teaming together so that all Marsh's UK brokerage clients will have the opportunity to obtain services from GreenRoad at favourable rates. GreenRoad first started offering its services to Marsh's captive clients in November 2008. GreenRoad provides a comprehensive technology-based service that provides real-time, in-vehicle driver feedback designed to reduce fleet risk by changing driving behaviour. Contact Jason Groves at +44.207.357.1455 or jason.groves@marsh.com

Marsh Licensed to Provide Full Insurance Broking and Advisory Services in Egypt: The Egyptian Financial Supervisory Authority (EFSA) has licensed Marsh to provide full insurance broking and advisory services in the Arab Republic of Egypt. The company will serve the insurance needs of its clients through Marsh for Insurance Services S.A.E and provide risk advisory services and solutions through Marsh Egypt LLC. Both are wholly owned subsidiaries of MMC. Contact Jason Groves at +44.207.357.1455 or jason.groves@marsh.com

Navigators Introduces Director InNAVation(sm) Coverage for Directors & Officers Protecting Against an Underlying Insurer's Financial Insolvency: Navigators Pro introduces the Director InNAVation(sm) Side A excess directors and officers (D&O) liability and lead DIC (difference-in-conditions) policy, which responds to concerns such as the financial insolvency of an Underlying Insurer. The Director InNAVation(sm) provides follow form excess coverage over a current management liability policy to protect against a potential non-indemnifiable loss whereby an underlying insurer fails or refuses to pay covered loss solely by reason of his/her financial insolvency, wrongfully fails or refuses to pay as required, or fails to pay due to liquidation or reorganization of the corporation. The policy

is non-rescindable by Navigators Insurance Company and the application and exclusions are fully severable to all insureds. Contact Scott Misson at 212.613.4214 or smisson@navg.com

NRG, Willis Partner on Innovative Agreement to Reduce Hurricane Risk Hedging Costs: NRG Energy, a major US electric generation and retail electricity provider, and Willis, the global insurance broker and risk advisor, have closed a ground-breaking index-based hedge. The transaction is designed to offset the potential financial impact to NRG if a hurricane were to affect its business in the Houston area. This innovative risk management vehicle, known as Willis Hurricane Load-Protection (WHIP), allowed NRG to lower hurricane risk hedging costs by embedding two additional energy variables into the payout formula. Any payout would not require a prolonged claims handling process. Contact Ingrid Bosch at +44.203.124.7182 or boschi@willis.com

OneBeacon Professional Partners and Medversant Offer New Electronic Credentialing Solution to Managed Care

Organizations: OneBeacon Professional Partners announced an alliance with Medversant Technologies, LLC to offer OneBeacon managed care customers AutoVerifi™, a patented, electronic credentialing verification and management system that continuously validates, stores and retrieves records of medical providers. This technology simplifies the credentialing process by housing information in a single, electronic warehouse, and creates efficiency by updating and verifying information on an ongoing basis. OneBeacon Professional Partners' managed care customers will be entitled to receive a discount from Medversant for their AutoVerifi system, which several national and regional health plans have selected to help streamline their credentialing and provider data management processes. Currently, managed care companies generally conduct credentialing at three-year intervals. This unique technology allows for the continuous review of information and immediate notification of changes at a significant cost savings for organizations. Contact Maggie Sheehan at 781.332.7271 or msheehan@onebeacon.com

Philadelphia Insurance Company Selects Prima IBCS™ the Foundation of the ACORD Information Model to “Jumpstart” their Strategic Enterprise Architecture Initiative: Prima Solutions announced that Philadelphia Insurance Company has chosen Prima IBCS™, the leading insurance reference model now adopted by ACORD as the insurance industry standard Information Model to “jumpstart” their strategic enterprise architecture initiative. Philadelphia Insurance Company has adopted the Prima Solutions

software framework as stated by Alfred Goxhaj, Vice President of Enterprise Technology and Architecture. The adoption of the Information Model provides Philadelphia Insurance Company the flexibility to enter new product lines through implementation or acquisition because the model enables easier integration. This approach promotes the reusability of services and reduces the costs and risks associated with the deployment of a Service Oriented Architecture (SOA). "To leverage the proven industry standard reference model and its software productivity tool kit so we can accelerate our enterprise development efforts." said Alfred Goxhaj. "Prima Solutions is pleased Philadelphia Insurance Company has chosen to implement Prima IBCS™, the industry leading reference model adopted by ACORD. This continues to reinforce the importance of data governance and using standards in the insurance industry. By partnering with us, Philadelphia Insurance Company acquired our foundation software, which guarantees consistency, productivity and quality across their entire program, but also allows them to access the depth of our resources and experience in implementing similar solutions." said Hugues Delannoy, CEO, Prima Solutions. Contact Jeffrey Markowitz at markowitz@prima-solutions.com

Richards Robinson Sheppard Insurance, LLC Announces Formation and First Acquisition: Richards Robinson Sheppard Insurance, LLC announced that Thomas W. Sheppard, Charles R. Robinson, and Steven B. Richards have finalized the formation of a new insurance brokerage and risk management facility, Richards Robinson Sheppard Insurance, LLC (RRS). Headquartered in Boston, MA, the firm also maintains offices in Manchester NH for the convenience of its Northern New England clients. RRS has also completed its first acquisition, acquiring the Boston property and casualty business of Kinloch Partners. The RRS team had previously been instrumental in the development of the Kinloch Partners Boston office. Contact Charles Robinson, President at 617.284.5261 or crobinson@rrsins.com

RIMS 2009 Benchmark Survey™ Book – Review TCOR Ahead of Fall Renewals: The RIMS Benchmark Survey is the definitive resource regarding Total Cost of Risk, including data on premiums, limits and retentions across commercial insurance lines, as well as in-depth information on retained losses and risk management administrative expenses for US and Canadian companies. Published since 1979, the RIMS Benchmark Survey remains the primary statement regarding premiums, limits and retentions across commercial insurance lines for North America. This year's book contains the first national survey to identify how employers manage workers' comp costs, data that tracks the adoption of ERM by size of

employer as well as industry, and our second annual survey of insurance buyers about broker services and remuneration practices. If you didn't qualify for a free copy in return for contributing your program data, you can purchase a copy at www.RIMS.org/book

Swett & Crawford Introduces New Leased Employee/Temporary Help Workers' Comp Coverage: As the trend toward utilization of leased and temporary employees has grown - an operational business model that helps employers to better manage their labor costs - there has been an increased demand for essential workers' compensation coverage. Until now, the small number of existing markets for this coverage has had limited capacity and access. This new program increases availability and enhances Swett & Crawford's ability to satisfy demand and increase revenues. Coverage is available on both a single and multi-state basis in all states except Ohio, North Dakota, and Washington. The protection includes employers' liability as well as free access to an on-line risk management program. USL&H is acceptable under the terms of the policy. The minimum premium is \$75,000 with guaranteed cost, large deductible and retrospective rating plans available. Contact Ron Boudreaux, Vice President at 612.334.2393 or ron_boudreaux@swett.com

Synergy Professional Associates Announces a New Facility to Write Excess Lawyers Professional Liability Insurance: Synergy Professional Associates presents its new program that focuses on small law firms targeting 1-10 attorneys who require limits in excess of their primary carrier's capacity. This new facility can consider excess limits on standard lines written in the admitted market or hard-to-place firms written in the surplus lines market. Excess limits in house capacity is \$3,000,000 with higher limits available. The minimum attachment point is \$1,000,000 and the maximum is \$5,000,000. The policy writing minimum premium is \$3,500 and is available in all 50 states. The program is available on a direct basis or to all licensed producers in all states on a non-admitted basis, underwritten by Beazley's Lloyds syndicates 623/2623. Security is Best's rated A XV. Contact Michele McCrohan at 973.995.0519 or michelem@synergy-ins.com

Torus US' Property Platform Opens for Business: Torus Specialty Insurance Company now has authority to write surplus lines in 42 states across America. This follows the recent confirmation of its license to write property and casualty business in the State of Delaware and the affirmation of Torus Specialty's A- (excellent) financial strength rating by AM Best. Torus Specialty is headquartered in New Jersey and will initially focus on general property, onshore energy and construction. However, before the end

of the year, Torus anticipates further offices to open in Atlanta, Chicago, Houston and the West Coast and expects to offer further lines of business in the coming months. Contact Richard Girden at 312.873.7075 or rgirden@torusinsurance.com

Valiant Insurance Group Announces New “Private Company SAFEGUARD” Package Management Liability Policy: Valiant announces a new competitive package policy that provides a suite of primary management liability coverages tailored to the specific needs of small and medium-sized private companies. The “Private Company SAFEGUARD” package policy includes three critical management liability coverages: Directors & Officers, Employment Practices and Fiduciary Liability. Coverage highlights include: no securities exclusion for private placements exempt from ‘33 Act registration or for the failure of insureds to undertake or complete a public offering; broad definition of loss includes back pay and front pay; optional coverage available (by endorsement) for claims by third parties for discrimination; optional defense expense coverage available (by endorsement) for wage and hour claims; and extended for costs and sanctions paid to the IRS under a Voluntary Compliance Program. Another unique feature of the new “Private Company SAFEGUARD” management liability package policy includes assistance with employment-related claims. The Company recently partnered with Jackson Lewis LLP to offer clients access to the firm’s expertise about workplace issues. Valiant clients who purchase employment practices liability will have access to various Jackson Lewis services, along with a call-in hotline. The policy also offers flexibility: clients can choose either a combined single limit for all their liability coverage sections or separate aggregate limits of liability for each individual coverage section. Contact Lori Marino, SVP - Management Liability at 212.444.4019 or lori.marino@valiantinsurance.com

Valiant Insurance Group Opens New Atlanta Office: Valiant announces the opening of its new office in Atlanta, expanding its specialty and casualty operations. The company has recruited a team of primary and excess casualty professionals to operate from its new Atlanta office. With over 25 years of leadership and management experience in the excess and surplus lines, Sue Ross joins Valiant from Markel to serve as VP – Casualty Operations and to head up the Atlanta office. She will be assisted by AVPs Kimberly Fincher and Sheila Fisher, and Business Services Manager Helen B. Barnett who all bring a wealth of underwriting and management experience in the excess and surplus lines market. Contact Scott Bayer, SVP – Casualty at 212.444.4017 or scott.bayer@valiantinsurance.com

Wyvern International Insurance Brokers Announces a New Insurance Programs for the Nation's Trucking Risks: Wyvern, in conjunction with its London sources, has developed a trucking program that includes Motor Truck Cargo Legal Liability (MTC) and Commercial Auto Physical Damage, either as a standalone or in combination. The MTC coverage applies when the insured trucker is legally liable for loss or damage to the cargo while on the truck, semi-trailer or terminal. MTC policies are designed to meet our client's operations and exposures – most commodities and locations qualify from small fleet sizes all the way up to the mega-carriers. On the other hand, the Commercial Auto Physical Damage program is an all risks insurance policy form providing coverage in the event of an insured auto being damaged, destroyed or lost as a result of fire, theft, vandalism or collision. Risks can range from short haul, single unit operators to the largest long haul fleets. Contact Steve Connor at 847.852.3160 or sconnor@wyverninsurance.com

Zurich in North America Offers New Approach to Collateral for Its Construction Customers: Zurich in North America offers its customers in the construction business a new collateral approach to help ease the strain of credit in the current market. Zurich's new collateral alternatives are called "eZ Trust" and "eZ CD". In addition to meeting the needs of many customers, these products also expand their choices beyond the typical letter of credit, and are easier to use and quicker to execute. eZ Trust" and eZ CD are less expensive for customers because Zurich has negotiated contractual terms and lower fees with Zurich-selected banks. eZ Trust™ is a collateral instrument with no initial set-up fees, discounted annual fees negotiated by Zurich and a trust template that doesn't need to be negotiated. This arrangement is easier, faster and less costly than a standard trust and, in today's economic environment, typically much less costly than a letter of credit. eZ CD™, on the other hand, is a fully FDIC-insured security that is purchased in Zurich's name, with the amount of interest earned by the CD and paid by Zurich to the customer. Minimum funding for these two available alternatives is \$500,000. Contact Steve McKay at 847.706.2265 or steven.mckay@zurichna.com

Zurich, Canada Selects a New Claims Handling System to Continue to Provide a Strong Customer Focus by Increasing its Efficiency in Processing Claims: Zurich Insurance Company Ltd (Zurich, Canada) announced that it will install a new end-to-end claims management solution, provided by Guidewire Software, to increase efficiency. In line with Zurich HelpPoint™ strategy, the Company aims for an effective loss cost management and a fast and fair claims handling process for its customers. The flexible claims

system would be easy for the claims staff to use, and could be tailored to meet its evolving needs while continuing to provide a strong customer service focus. When operational, the new system will enable Zurich, Canada to: more efficiently handle claims operations; more proactively tailor claims handling to customers' individual requirements; reduce manual processes to give the claims staff more time to effectively service their customers; improve and expand the ability to capture all relevant information resulting in better data quality, reduced claims expenses, reduced loss leakage, and better analysis for tracking claims; and continue to attract top talent to the company and its claims team. Contact Steve McKay at 847.706.2265 or steven.mckay@zurichna.com

NPA'S NEXT DEADLINE

The next NPA deadline is day 28 of the month. There is no charge to submit NPA content.

ADVISEN'S JOBS WANTED

Advisen is now posting names of commercial insurance people who have told us they are AVAILABLE. As a supportive service to our colleagues in the industry during these turbulent times, we now post brief bios and contact information from Commercial Property & Casualty insurance professionals who are seeking employment. Want to be on this monthly list? Enter your submission via <http://corner.advisen.com> and select People and choose Jobs Wanted. Our intent is to make sure that we capitalize on the distribution power of Front Page News (FPN), the utility of the Advisen Corner, and our ability to reach over 100,000 insurance professionals each day so as to assist in their job search. Given the way talent moves in the insurance industry, we offer this list as a public service, at no charge, and viewable by all FPN recipients. You can also view the latest edition of Jobs Wanted via <http://corner.advisen.com>, then select People and choose Jobs Wanted.

PROMOTE YOUR NEW INSURANCE PRODUCTS HERE

Do you have a new program or a new policy? Send a note about your new products, offerings, acquisitions, or services to editors@advisen.com with NPA in the subject line. We'll include that item in our next New Products Announcements. Advisen's NPA column is distributed via our Front Page News e-mail to 100,000 commercial insurance professionals.

JOB POSTINGS?

Send the summary of your open positions to jobpostings@advisen.com and we'll broadcast it to our FPN readers. Postings are free for

Advisen.com clients; all others pay \$250 per post. Content deadlines are day 14 and day 28 of each month.

PEOPLE ON THE MOVE

Send your hiring and promotion announcements to editors@advisen.com and we'll include them in Advisen's most read column, POM. Postings are free. Content deadlines are day 14 and day 28 of each month.