

JOBS WANTED as of June 30

NEW! Posted here are the names of commercial insurance people who have told us they are AVAILABLE. As a supportive service to our colleagues in the industry during these turbulent times, we now post brief bios and contact information from Commercial Property & Casualty insurance professionals who are seeking employment. This contributed data is unchecked by Advisen. No firm names appear in any way. Want to be on this list? Enter your submission via <http://corner.advisen.com> and select People and choose Jobs Wanted.

Note that a listing here does not imply an endorsement by Advisen in any way. Rather, our intent is to make sure that we capitalize on the distribution power of Front Page News (FPN), the utility of the Advisen Corner, and our ability to reach over 100,000 insurance professionals each day so as to assist in their job search. Given the way talent moves in the insurance industry, we offer this list as a public service, at no charge, and viewable by all FPN recipients. You can also view the latest edition of Jobs Wanted via <http://corner.advisen.com>, then select People and choose Jobs Wanted.

JOBS WANTED GUIDELINES

All phone numbers listed are personal cell or home numbers.

All e-mail addresses are personal.

No company names appear in any way.

All material received by day 21 of the month will be considered by our editors for the next edition of Jobs Wanted.

Our editors reserve the right to edit all submitted material.

Submissions must be seeking Commercial P&C positions only.

Submissions should contain no more than 120 words.

Enter your submission via <http://corner.advisen.com>, select People and choose Jobs Wanted.

COMMERCIAL P&C JOBS WANTED

Becky Allen is a Case Manager at a major P&C Carrier in Orange County, CA. "I have nine years of worker's compensation experience and nine years of General Liability experience. Our office is closing in July. I would like to stay in the insurance field as possibly a claims coordinator working for a broker." Contact Becky in Orange County, CA at 714.731.4881 and becky-allen@att.net

James D. Ayres is a results-oriented executive with more than 25 years of P&C experience which includes building strategies, managing branches and producing results. He seeks a challenging, senior level management role that will capitalize on his ability to build teams,

establish solid business relationships with customers and deliver the profitable growth companies seek. Reach Jim at 804.380.1526 or ayres2503@aol.com

James Bronsdon is a senior in-house attorney with extensive experience in regulatory, compliance, product, and transactional matters for large and small insurers. "I am a practical and business-oriented advocate, comfortable working both collaboratively and independently. I have substantial experience drafting and filing insurance policy forms, and drafting and negotiating distribution, reinsurance, and other insurance agreements. In addition, I have solid experience drafting and negotiating general business contracts, e.g., outsourcing, consulting, services, software licensing and other IT agreements. I enjoy new challenges and learning new things, and am looking to transition to the P&C industry." Contact Jim at 860.263.8955 or jimbronsdon@yahoo.com

David J. Bryan, CEBS, is currently a self-employed consultant helping multinationals with their international employee benefit needs. The majority of his 27 year career has been with large international insurance companies as he led global marketing/sales teams develop and maintain national size accounts. He is an expert in local benefit design combined with standard and alternative risk finance methods on a global basis. Contact David in Naperville, IL at 847.274.0556 or davidjamesbryan@hotmail.com or review his website at www.xensell.com

Marisha Chinsky seeks a job in public relations & communications. Her eight years of experience were gained working for a top three brokerage, a nonprofit risk management trade association, and a global mutual life insurance company. Her broad experience in fast-paced, high-profile corporate communications departments has honed her skills in external and internal communications, writing and editing, online marketing, multimedia, graphic and digital web design, and the ability to strategically and creatively develop communications across a multitude of channels. She has a track-record of proactively generating media placements for executives in top-tier media outlets, as well as niche trade publications for insurance and risk management. Contact Marisha at 917.865.5791 or marisha79@aol.com

Dino Farina is an insurance professional with domestic and international experience able to perform risk analysis, loss pick analysis, implementation of marketing strategies and client service. Senior Level presentation; proposals, underwriting management, development and negotiations; expert in marketing programs for

Foreign Commercial Lines clients. I would like to stay in the Insurance field as a broker or risk manager working for a Broker or Risk Management Consultant. Contact Dino in New York, NY at 347.996.1968 or p.farina@gmail.com

Michael Ferreira is a 32 year insurance industry veteran with claim, underwriting and brokerage experience. I have experience working with all lines of insurance and all customers segments, from the Fortune 500 to small business. I currently coach entrepreneurs on the issues of hazard risk. If you are interested in attracting new clients using a solutions-based sales approach, call me. Contact Michael at 917.767.9123 or mferreinspro@aol.com

Ronn Mullins is a professional free lance writer/editor. He seeks re-insurance writing-editing-proofing assignments of articles, publications, speeches. "For more than 30 years, I have been writing about re-insurance issues, situations and projects. I have worked for a large P/C company, an insurance information organization, insurance editor of a newspaper and chief insurance writer for a website in London." He is a careful researcher; an accurate reporter; spirited writer and delivers copy on time. "My personal writing and copy editing style make reading the content fun and enlightening." Contact Ronn at 212.838.5295 or ronngm@aol.com

Linda Philipps seeks a senior P&C executive operating - business development opportunity where I can combine my creative strategic planning, marketing and execution skills and my business transformation and technology experience to secure new customers and drive profitability. A startup insurance opportunity or a company looking to expand would be exciting, where my broad innovative but bottom-line practical orientation can fill a variety of needs. Geographic preference is Tampa, followed by the NYC metropolitan area, Boston, Chicago, or Milwaukee area. I will consider other relocation for a challenging opportunity with an innovative but results-oriented team who love what they are doing. Contact Linda in Tampa, FL at 917.562.2595 or lphilipps@yahoo.com

Nellie Rodriguez is a PA P&C licensed Broker, residing in Philadelphia, PA. "I have 17 years of Property, General Liability and Workers Compensation experience. Our office closed in January. I would like to stay in the insurance field as an account manager working for a broker or insurer." Contact Nellie in Philadelphia, PA at 215.680.5440 or whoanelliept@yahoo.com

Ken Sherman is an insurance / reinsurance executive with 30 years of experience in all lines of P&C and A&H, with exceptional

leadership skills and outstanding record of innovation, new business development, product distribution, client and prospect management, analytical acumen and achieving bottom line results. My objective is to contribute top and bottom line growth for an insurance / reinsurance carrier or broker with integrity and a need to grow. Contact Ken Sherman in Wayne, PA at kjsherman@gmail.com

Christine Tan wrote, "I am a senior actuarial science major at Temple University, graduating in May 2010. I have had two actuarial internships (one in P&C, the other in Life). I have passed two actuarial exams (P&FM), and I am currently looking for a full time actuarial position for the Fall 2010." Contact Christine at tan.christinet@gmail.com

Sandra Weathersby is an accomplished Senior Account Executive with experience in International P&C and Domestic P&C (all lines), underwriting and marketing. Looking to stay in Property and Casualty as a Risk Analyst, Senior Underwriter or Sales / Marketing professional. Contact Sandra in Dallas, TX at 817.999.4466 or sweaths053@aol.com

EDITOR'S NOTE

As stated above, this Job Wanted list is a new endeavor from Advisen. Given that Advisen's clients are Risk Managers, Brokers, Underwriters, Lawyers and other Insurance Professionals, we "see & hear" quite a bit in the marketplace. This Jobs Wanted list is an attempt by us to simply offer some H-E-L-P. We recognize that this medium will not be appropriate for all, but helping one is better than helping none. We also know that forging new paths in an industry that cannot always be labeled as innovative is difficult on multiple fronts. Accordingly, we invite your comments and suggestions regarding this newest column from Advisen. Contact us at editors@advisen.com

All material below has been furnished by the listees. Advisen does not verify any information posted here by any listee.

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ADVISEN'S JOB POSTINGS

Who's hiring in this market? Looking for a commingled list of insurance positions from top insurance search firms? Are you hiring commercial insurance professionals and want to reach our FPN audience of 100,000? How much do new Underwriters or Claims

Analysts make? Advisen posts a new Job Posting column every two weeks. To submit or view Job Postings archived on Advisen, go to <http://corner.advisen.com>, select People and choose Job Postings.

PROMOTE YOUR NEW INSURANCE PRODUCTS

Do you have a new program or a new policy? Send a note about your new products and services to editors@advisen.com with NPA in the subject line and we'll include that item in our next New Products Announcements. Advisen's NPA column is distributed like this People on the Move column via our Front Page News e-mail to 100,000 commercial insurance professionals.

REDUCE YOUR WORKERS' COMP COSTS

Many employers believe that Workers Comp is simply a cost of doing business, rather than a controllable cost. However, there are many ways a company can control and reduce workers compensation costs. Advisen's new line of workers compensation cost containment products includes Workers Comp Kit, an online tool kit with best practice assessment, scoring and recommendations for improvement; data benchmarking; and knowledge modules including over 60 forms, documents and checklists. Visit <http://corner.advisen.com> (no www) to learn more about our Post-Loss Injury Management & Cost Containment Tools as well as Advisen's ala carte offerings.