

## Medical Professional Liability

Ahead of the PLUS Med Mal Symposium in Chicago on March 18 & 19, we remind FPN readers of the two main requests we hear from Medical Professional Liability clients most consistently. Our MPL clients ask to purchase an off the shelf database of aggregated information on loss & experience rated accounts and/or to purchase a structured database of third party data (JHACO, Leapfrog, CMS etc) mapped to accounts. Advisen delivers on both of these fronts.

### **TWO CONSISTENT REQUESTS FROM OUR MPL CLIENTS**

- To purchase an off-the-shelf database with aggregated information on loss & experience rated accounts

- To have 3rd party information (eg JHACO, Leapfrog, CMS, etc.) attached to accounts in a structured database for more powerful analysis.

### **NATURAL OBSTACLES**

These types of aggregated databases just don't exist naturally; they have to be built. Some companies have partial solutions, but they are at a loss for manpower and technology resources to execute those tasks efficiently. And whatever gets built has to be maintained, and that become the next challenge. It's difficult to keep the information matched and updated going forward. As a data company focused exclusively on commercial insurance, these obstacles are core strengths of Advisen.

### **ADVISEN SOLVES THE PROBLEM**

Through the wealth of information exchanged in the submission process, Advisen's solution captures information from those submissions into an electronic structured format. Advisen has both the manpower and data consolidation experience to consume, structure, normalize, and save this data as a time-series and also augment this data with exposure information.

In addition to those submission database services, Advisen provides an off-the-shelf database of 3rd party information (eg JHACO, Leapfrog, CMS, etc.) which increases the power of the collective information. Subscribe to this 3rd party information as a stand alone product or in conjunction with our submission database services.

### **ANALYSIS IS YOUR GOAL**

Your super-charged databases are returned for various analyses so that you can:

- Compare exposures across states
- Compare types of entities

Assess deductible credits and limit factors  
Evaluate if scheduled credit factors make sense

### **CORE COMPETENCIES**

Data services like these (eg cleansing, managing, and matching data) are a major component of Advisen's strength. And we perform these services everyday to maintain our own database of 16 million companies and entities. For most of the MPL clients we've worked with, their strengths lie elsewhere.

We invite you to learn more about these services at the PLUS Med Mal Symposium this month in Chicago by contacting Kimberly Reilly at [kreilly@advisen.com](mailto:kreilly@advisen.com)