

## **US Brokerages & Agencies**



450 Companies as of November 1, 2013

Advisen 2000 Index of US Brokerages & Agencies

The Advisen 2000 Index is open to ALL Commercial Insurance Brokerages & Agencies in the US. If you complete this profile for your firm, your firm will be included in our Advisen 2000 Index. Request the profile link or learn more about this effort via <a href="http://corner.advisen.com/advisen2000">http://corner.advisen.com/advisen2000</a> request.html Contact Jeff Cohen at <a href="mailto:jcohen@advisen.com">jcohen@advisen.com</a>

### **By Total Producers**

### How do insurance companies sell their products?

- Over 185,000 employees are represented by Advisen 2000 Index members
- In the average Advisen 2000 Index member firm, 21.2% of employees are producers

Name	Total # of Producers
Marsh Inc.	20000
Wells Fargo Insurance Services USA, Inc.	5000
HUB International Limited	1500
J. H. Ferguson	1500
USI Insurance Services	915
Confie Seguros	800
BB&T Insurance Services	600
AmWINS Group, Inc.	400
Crump Insurance Services	300
John L. Wortham & Son, L.P.	300
Alliant Insurance Services, Inc.	271
Lockton	250
Neace Lukens	250
Insurance Office of America, Inc.	220
Brightway Insurance	210
R-T Specialty, LLC	200
SIA of the Great Lakes	176
Regions Insurance Group, Inc.	150
Hylant Group	125
J. Smith Lanier & Co.	120
BancorpSouth Insurance	110

Name	Total # of Producers
Ascesnion Insurance, Inc	100
Holmes Murphy & Associates	100
Huntington Insurance	100
Mesirow Insurance Services, Inc.	100
EPIC (Edgewood Partners Insurance Center)	90
InterWest Insurance Services, Inc.	85
Bollinger Inc	80
Insurance Alliance of Central PA, Inc.	80
Acrisure	75
INSURICA	75
Glatfelter Insurance Group	70
Old National Insurance	70
Herbert L Jamison & Co LLC	65
Johnson Insurance Services LLC	61
BW Insurance Agency, Inc.	59
TD Insurance, Inc.	57
Bowen Miclette & Britt	55
Frost Insurance	55
R&R Insurance Services	55
Bankers Insurance, LLC	54
Partners Specialty Group LLC	54
Worldwide Facilities, Inc.	51
Arlington/Roe & Co., Inc.	50
Buckner Company	50
IMA Financial Group	50
Marshall & Sterling, Inc.	50
Oswald Companies	50
Risk Strategies Company	50
Scott	50
TrueNorth Companies	50
William Gallagher Associates	50
Woodruff-Sawyer& Co.	50
Towne Insurance	49
Bouchard Insurance, Inc.	45
Horton Group	45
Lawley Service, Inc.	45
Moreton & Co	45
SullivanCurtisMonroe Insurance Services, LLC	45
SilverStone Group	43
ARC Excess & Surplus LLC	40
Eastern Insurance Group	40

Name	Total # of Producers
Leavitt Group / Jenkins Insurance	40
MarketScout	40
PSA Insurance & Financial Services	40
Parker, Smith & Feek	38
Capacity Coverage Corp	37
Lapre Scali & Company Insurance Services, LLC	37
Brown & Riding Insurance Services	35
RCM&D Inc	35
RJF Agencies, Inc.	35
S.H. Smith & Company, Inc.	35
Starkweather & Shepley Insurance Brokerage, Inc.	35
TWIW Insurance Services LLC	35
Rose & Kiernan, Inc.	34
AH&T Insurance	33
Brower Insurance Agency, LLC	32
CFR, Inc	32
Van Meter Insurance Group	31
J.W. Terrill	29
Schiff, Kreidler-Shell, Inc.	26
Artex Risk Solutions, Inc	25
Bolton & Company	25
Lee & Mason Financial Services, Inc.	25
McClaugherty Insurance	25
Sterling & Sterling, Inc.	25
Watson Insurance Agency, Inc.	25
Alaska USA Insurance	24
Berends Hendricks Stuit Insurance Agency, Inc.	24
RJ Ahmann Company	23
Kapnick Insurance Group	22
Lipscomb & Pitts Insurance, LLC	22
Market Financial Group	22
Power Group Companies	22
Ralph C Wilson Agency, Inc.	22
Thoits Insurance Service, Inc.	22
Pritchard & Jerden, Inc.	21
Schwartz Brothers Insurance Agency, Inc.	21
ABD	20
Christensen Group	20
Connecticut Underwriters, Inc.	20
Frank H. Furman, Inc.	20
Howalt+McDowell Insurance, Inc.	20

Name	Total # of Producers
J P West Inc	20
Maximum Independent Brokerage, LLC	20
Momentous Insurance Brokerage	20
Murray Risk Management and Insurance	20
Security Insurance Services, Inc.	20
LaPorte & Associates	19
The Underwriters Group	19
Citadel Insurance Services	18
Lovitt-Touche, Inc	18
Marvin Johnson and Associates	18
Quaker Special Risk	18
Rice Insurance LLC	18
Roach Howard Smith & Barton	18
Ross & Yerger	18
Seitlin Insurance and Advisory Services	18
Servco Pacific Insurance	18
The McCart Group	18
Graham Company	17
Hayward Tilton & Rolapp Insurance Associates, Inc.	17
HNI	17
TriSure Corporation	17
Gunn-Mowery LLC	16
M&T Insurance Agency, Inc.	16
Schauer Group, Inc.	16
Sterling Risk Advisors	16
Todd Associates, Inc.	16
Avalon Risk Management	15
Chappell, Smith & Associates, Inc.	15
Empower Insurance Group	15
GNW-Evergreen Insurance Services	15
John D. Williams Company	15
Kaercher Campbell & Associates	15
Lanier Upshaw, Inc.	15
Louisiana Companies	15
Prime Insurance Company	15
Yates & Associates Ins.Services	15
Gateway Insurance Agency	14
JD Fulwiler & Co Insurance	14
McDonnell Insurance	14
Preferred Concepts, LLC	14
Seacrest Partners, Inc.	14

Name	Total # of Producers
SIG Insurance Professionals	14
Tabb, Brockenbrough & Ragland	14
The Crichton Group	14
Trilogy Risk Specialists, LLC	14
Gardiner Allen DeRoberts	13
Insurance Marketing Agencies	13
The Sandner Group (Formally C2C)	13
WFL	13
Adirondack Trust Insurance Agency	12
CCI Finanicial & Insurance Services	12
Commercial Insurance Associates, LLC	12
ECBM, LP	12
Frenkel & Co., Inc.	12
Gencorp Insurance Group Inc.	12
Gillis, Ellis & Baker, Inc.	12
Insgroup, Inc.	12
L/P Insurance Services, Inc.	12
McNeary, Inc.	12
Pacific Marine & Energy Resources, Inc.	12
Risk Placement Services, Inc.	12
The Keane Insurance Group	12
Beauchamp & McSpadden, Inc.	11
Costello & Sons Insurance Brokers	11
Jones Birdsong, LLP	11
Liberty Insurance Associates	11
White Sutton & Co. Insurance Services	11
Allied Insurance Brokers, Inc.	10
Alper Services LLC	10
Appalachian Underwriters, Inc.	10
Borden Perlman	10
Chas Lunsford Sons & Assoc	10
Foa & Son Corporation	10
GEM Insurance Agencies, L.P.	10
Invensure Insurance Brokers, Inc.	10
McGinty-Gordon & Associates	10
Metropol Insurance	10
National Specialty Underwriters	10
New Agency Partners, LLC	10
NFP Property & Casualty	10
OakBridge Insurance Services	10
Strickland General Agency Inc	10

Name	Total # of Producers
The Plexus Groupe LLC	10
V W Brown Insurance Service, LLC	10
Ames & Gough	9
Cragin & Pike	9
Hanratty & Associates Inc.	9
JGS Insurance	9
Scanlon, Guerra, Burke Insurance Brokers	9
Sunflower Insurance Group, Inc	9
Towerstone, Inc.	9
York International Agency LLC	9
Brownyard Group	8
Chapman Insurance	8
Donald Gaddis Co., Inc.	8
Herbert H. Landy Insurance Agency	8
Hugh Cotton Insurance	8
Northern Insuring Agency, Inc.	8
Odell Studner	8
Pathfinder/LL&D Insurance Group LLC	8
RSS Insurance	8
T. J. Nicoud & Company, Inc.	8
The Hilb Group	8
Warren G. Bender Co.	8
Al Insurance Group	7
BKCW Insurance	7
Bruce Grau and Associates, Inc.	7
Centurion Insurance Group	7
Christiansen Insurance, Inc.	7
Gus Bates Insurance and Investments	7
Hester, Heitel and Assoc., Inc	7
Higgins Insurance Inc.	7
Hoffman-Henry Insurance	7
Impact Risk Solutions LLC	7
Leavitt Pacific Insurance Brokers, Inc.	7
MPR-Fintra	7
Roger L Stevens Insurance Agency, Inc	7
RPS Healthcare	7
Silverstone Insurance Services, Inc.	7
SKCG Group, Inc	7
Slaton Insurance	7
Sovereign Risk Solutions, LLC	7
Synapse Services	7

Name	Total # of Producers
The Della Porta Group, Inc.	7
True & Associates	7
Argus Insurance, Inc	6
Brightstone Insurance Services LLC	6
CBIZ Southeast	6
Dale Group	6
Gilroy, Kernan & Gilroy Insurance	6
Hanover Specialty Insurance Brokers	6
Homeplace Insurance Brokers, Inc.	6
KMRD Partners, Inc.	6
Maloy Risk Services, Inc.	6
Maverick Commercial Ins Services	6
New Day Underwriting Managers LLC	6
Partners Insurance Group LLC	6
Pennbrook Insurance Services,inc.	6
Plexus Groupe LLC	6
Potter Holden & Company	6
Professional Program Insurance Brokerage	6
SEFCU Insurance Agency	6
Starke Agency, Inc.	6
Sullivan Company,LLC	6
Transure Services, Inc.	6
Aronson Insurance	5
Atlantic Risk Management Corporation	5
Bailey Special Risks, Inc.	5
BRIA Insurance & Risk consultants	5
Consortio Group LLC	5
Construction Insurance Partners	5
ECC Insurance Brokers, Inc	5
EWI Risk Services	5
Healthcare Liability Solutions, Inc.	5
Litchfield Insurance Group	5
National E&S Insurance Brokers, Inc.	5
Nelson & Ward Company	5
Overwatch, Inc.	5
Professional Risk Solutions	5
Rigg Darlington Group	5
RLA Insurance Intermediaries, LLC	5
Select Risk Insurance Services Inc.	5
Stratford Insurance Group	5
The Ruggieri Consulting Group, LLC	5

Name	Total # of Producers
Walsh Carter & Associates	5
Avant Insurance Managers, Inc.	4
Capitol Special Risks, Inc.	4
Chivaroli & Associates, Inc.	4
DF Dwyer & Associates	4
Earhart Leigh Associates, Inc.	4
Executive Perils, Inc.	4
EZ Insurance Services	4
Global Insurance Network, Inc.	4
<b>Guaranty Coverage Corporation</b>	4
Insurance Solutions & Services	4
Kahl Insurance Services, LLC	4
Linsin, Sherman Associates	4
Lloyd S. Berkett Insurance Agency, Inc.	4
Owens Group	4
Palmer & Cay	4
Securance Group, Inc.	4
SPR Insurance Group	4
Surmount Insurance Services, Inc.	4
The Flanders Group Inc.	4
The Sadler Insurance Agency, Inc.	4
Wyvern International Insurance Brokers, Inc	4
2 Wings Risk Services	3
Access E&S Insurance Services, Inc.	3
All Spectrum Insurance Brokers	3
Alternative Risk Underwriting	3
Apple Benefits Company Inc	3
BIS Insurance Group	3
Cadence Insurance Brokers, Inc.	3
Conrey Insurance Brokers and Risk Managers	3
Cornish, Zack, Hill & Associates, Inc.	3
DataRisk LLC	3
DG&M Agency, Inc.	3
Donald P. Pipino Company, LTD	3
First Insurance Agency,Inc	3
Goss LLC	3
Grayhawk General Agency, Inc.	3
INSUREtrust.com LLC	3
Integrity Insurance Solutions	3
Integrity International Insurance Brokers, LLC	3
IRG Underwriters, LLC	3

Name	Total # of Producers
Konen Insurance	3
L.A. Xcess Insurance Brokers, Inc.	3
MGA Insurance Group	3
Modern Insurance Consultants	3
Peterson & Grantham Insurance Brokers	3
Pitcher Insurance Agency, Inc.	3
Premier Class Insurance Services Inc	3
Risk Concepts Insurance Brokers, Inc.	3
Risk Management Solutions of America, Inc.	3
Risk Partners	3
B&B Programs, A Division of Barney & Barney LLC	2
Berrian Insurance Group, Inc.	2
Boldt Risk Management Solutions	2
Byrne - Kim & Associates Insurance Services Inc	2
C & S International Insurance Brokers Inc	2
Crossville Insurance Group, Inc.	2
Dowell Insurance Agency Inc	2
E-Surety Brokerage, Inc.	2
Guardian Brokers	2
Heppner Risk Solutions	2
iMGA LLC	2
JLT Facilities, Inc	2
K&B Underwriters	2
Metro Insurance Services, Inc.	2
NAESIP, LLC	2
National E&O Insurance Brokers, Inc.	2
Porter & Curtis LLC	2
Red Bluff Insurance	2
Risk Solution Partners, LLC	2
Riviera Insurance Services, LLC	2
Rubicon Insurance Services, LLC	2
SPIB	2
Commercial Global Insurance Services of California, LLC	1
Cyber Risk Insurance Brokers	1
DW Harper Group	1
Hertel McClendon, L.L.P.	1
Hillcrest Agency	1
Innovation Insurance Group	1
James F. Hurley Insurance Agency Corporation	1
Louis D. Krasner, Inc.	1
Mark Edward Partners	1

Name	Total # of Producers
Privett Special Risk Services, LLC	1
QUOTENBIND	1
Rosen & Company, Inc.	1



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