



RIMS Benchmark Book - Live Event & Webinar

RIMS Benchmark Book



New! With information on:

- **14 Industries covered**
- **MSCAd Large Loss Cases for each industry**
- **Enterprise Risk Management Survey**



Five Major Conclusions

- **Average TCOR fell for all companies, the result of continuing soft market Conditions**
 - **Retained losses per \$1,000 of revenue increased slightly for liability, but fell 27 percent for workers' compensation**
 - **Average risk management administrative costs per \$1,000 of revenue was up 4 percent, perhaps indicating a slackening of corporate austerity measures implemented in response to the recession.**
 - **Far fewer risk managers paid their brokers overall fees to cover program placement and other services as compared to 2009**
 - **Enterprise risk management programs now are far more prevalent and risk managers are more likely to take leadership roles**

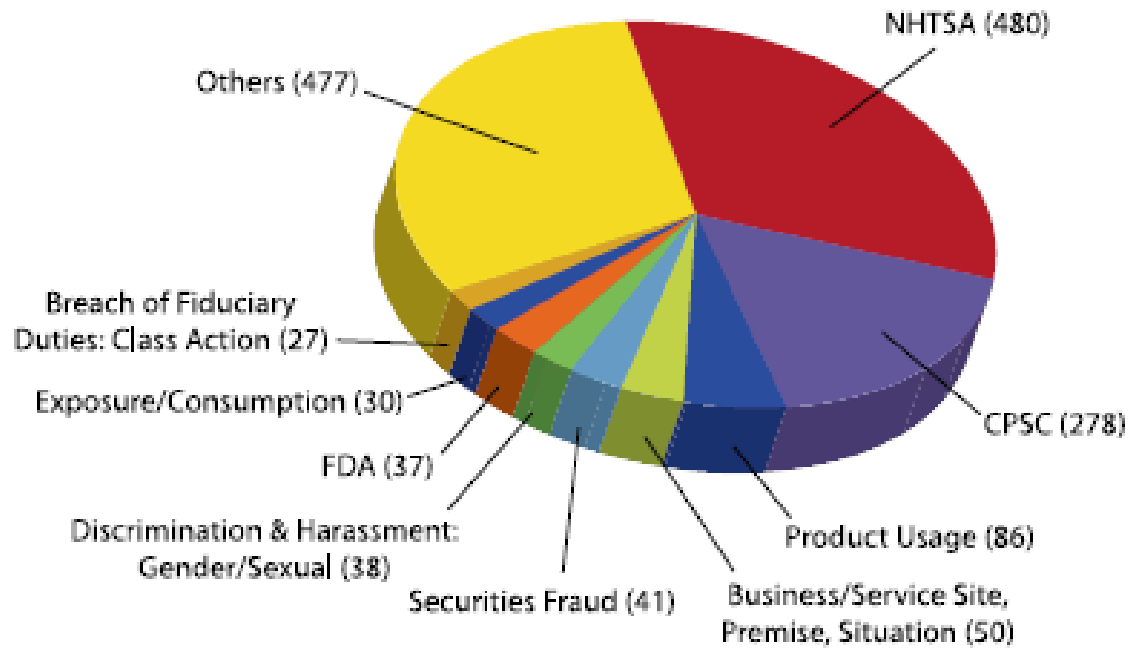
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Cost of Risk per \$1,000 of Revenues VS Overall Operating Ratio for Commercial Insurers



Consumer Discretionary

Total # of Listed Cases for 2010



Today's Panelists



Brian C. Elowe, Managing Director, Global Risk Management, Marsh



**Richard W. Sarnie, Vice President of Risk Management,
The Great Atlantic & Pacific Tea Company, Inc.**



Len Resto, Director, Risk Management, Global Crossing



Carol Fox, Director, Strategic and Enterprise Risk Practice, RIMS

RIMS Benchmark Book



Available Now!

Welcome to the
RIMS Benchmark
Book Live Event!

2011 RIMS[®]
BENCHMARK SURVEY[™]
The Leading Reference Source for Risk Management Professionals

Broker Services and Fees
Significant Risk
Management Trends
14 Major Industry Groups
And much more!

Books Available Now!
http://corner.advisen.com/analytics_RIMSsurvey.html

RIMS Membership

RIMS membership is open to all professionals with risk responsibilities, and provides practical learning, resources and connections for individuals at every point in their career.

Benefits:

- Cutting-edge industry news from *Risk Management* magazine and *RiskWire*TM daily news service.
- Timely professional development presentations addressing the most pertinent topics.
- Broad range of networking opportunities available in the industry.

Join by visiting: www.RIMS.org

Advisen's Corner Store

Please visit
Advisen's Corner
Store for more
information on the
services we
provide!

The screenshot shows the Advisen's Corner Store website. The top navigation bar includes links for Digital Insurance Platform, About Advisen, Corner Store, Front Page News, Alerts, Community, Login, and Contact. A search bar is located on the right. The main header features the Advisen's Corner Store logo and a banner for Productivity & Insight for Insurance Professionals. Below the header is a secondary navigation bar with links for ADVISEN LTD., TOPICAL REPORTS, ANALYTICS REPORTS, SALES REPORT, SOLUTIONS, INSURANCE NEWS, ADVISEN EVENTS, JOB & CAREERS, and ADVISEN RESOURCES. A red bar below this contains links for Front Page News, Advertising, Did You Know?, New Products Announcements, and More.

The main content area is divided into several sections:

- Topical Reports:** Includes articles such as "From Haiti to Japan: Fourteen Months of Major Earthquakes and What They Mean to the Global Insurance Industry - Sponsored by RiskMeter" and "Innovation versus Inertia and Regulation: Gaining a Competitive Advantage in Workers' Compensation".
- Custom Benchmark Reports:** Features a bar chart titled "Premium (\$): Entire Peer Group" and a line chart titled "Rate per million".
- Advisen Webinars:** Lists webinars like "Taming the Workers Compensation Tiger: Innovative Strategies for Lowering Costs and Improving Outcomes".
- Workers' Comp Solutions:** Promotes a "Workers Comp Book".
- Looking for a job?:** Offers options to "Post a Job Wanted", "Browse our Job Postings", and "See where other insurance professionals are working in our People on the Move".
- Advisen Ltd:** Provides information for "Advisen for Risk Managers", "Advisen for Brokers/Consultants", and "Advisen for Underwriters".

A social media widget for Twitter is also visible, showing a tweet from Pamela Davis regarding the Advisory Board.

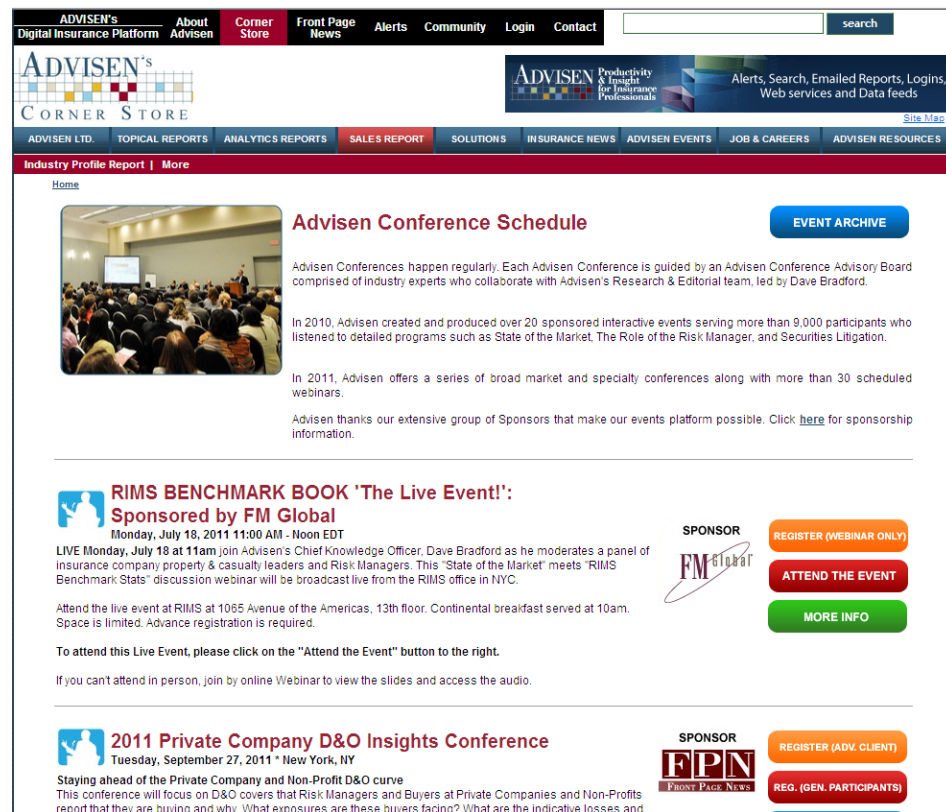
Mark Your Calendar's Now!

Advisen's 2011 Private Company D&O Insights Conference

Tuesday, September 27, 2011 *
New York, NY

For more information visit:

http://corner.advisen.com/advisen_conference.html



The screenshot shows the Advisen website interface. At the top, there is a navigation menu with links for 'ADVISEN's Digital Insurance Platform', 'About Advisen', 'Corner Store', 'Front Page News', 'Alerts', 'Community', 'Login', and 'Contact'. A search bar is located on the right. Below the navigation is a secondary menu with categories like 'ADVISEN LTD.', 'TOPICAL REPORTS', 'ANALYTICS REPORTS', 'SALES REPORT', 'SOLUTIONS', 'INSURANCE NEWS', 'ADVISEN EVENTS', 'JOB & CAREERS', and 'ADVISEN RESOURCES'. The main content area features a 'Home' link and a section titled 'Advisen Conference Schedule' with an 'EVENT ARCHIVE' button. A photograph of a conference is shown. Text describes the conference schedule, mentioning events in 2010 and 2011. Below this, there are two event listings. The first is 'RIMS BENCHMARK BOOK 'The Live Event!'' sponsored by FM Global, scheduled for Monday, July 18, 2011 at 11:00 AM - Noon EDT. It includes a description of the live event, a list of sponsors (FM Global), and buttons for 'REGISTER (WEBINAR ONLY)', 'ATTEND THE EVENT', and 'MORE INFO'. The second listing is for the '2011 Private Company D&O Insights Conference' on Tuesday, September 27, 2011 in New York, NY. It includes a description of the conference focus and buttons for 'REGISTER (ADV. CLIENT)' and 'REG. (GEN. PARTICIPANTS)'.

Many Thanks to our Sponsor!

